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UNITED STATES DISTRICT COURT

FOR THE CENTRAL DISTRICT OF CALIFORNIA

ECHOSTAR SATELLITE CORP., et al.,)	**CASE NO. SA CV03-0950 DOC (JTLx)**
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Plaintiff(s),)	
)	**FINDINGS OF FACT AND**
v.)	**CONCLUSIONS OF LAW**
)	
NDS GROUP PLC, et al. ,)	
)	
Defendant(s).)	
)	

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Before the Court is Plaintiffs EchoStar Satellite Corp.'s ("EchoStar")[1] Proposed Findings of Fact and Conclusions of Law re: California Business and Professions Code § 17200 (the "Proposed Findings"). After considering the Proposed Findings, NDS Group PLC's ("NDS")[2] Objections, EchoStar's Response to NDS' Objections, and NDS' Response, the Court finds as follows:

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[1]EchoStar is the principal plaintiff in this matter. Accordingly, where appropriate, the Court refers to plaintiffs collectively as "EchoStar."

[2]NDS is the principal defendant in this matter. Accordingly, where appropriate, the Court refers to defendants collectively as "NDS."

1 **FINDINGS OF FACT**

2 **A.   Background**

3 1.   Plaintiff, EchoStar Satellite Corp., using the name DISH Network, provides satellite

4   television programming to consumers on a paid subscription basis – i.e. consumers

5   purchase subscriptions depending on the channels they wish to view or order certain

6   programming on a "pay per view" basis;

7 2.   EchoStar and its major competitor DirecTV are the largest satellite television providers in

8   the United States;

9 3.   Both EchoStar and DirecTV rely on conditional access systems ("CAS") to provide

10   security for their satellite signal;

11 4.   A CAS protects the provider's programming through the following process:

12   a.   The signal is encrypted before being transmitted by the satellite provider to

13   consumers;

14   b.   It is then decrypted by the consumer's "set-top box" in conjunction with a

15   "SmartCard" provided by the signal provider to the consumer;

16   c.   The SmartCard contains keys which act in conjunction with the keys in the

17   consumer's set-top box to allow consumers to unlock the channels they purchase;

18 5.   EchoStar purchased its SmartCards and other CAS services from NagraStar, a joint

19   venture with the Kudelski Group;

20 6.   During the relevant time period EchoStar's CAS used the DNASP-II encryption platform,

21   which worked with the ROM series of SmartCards – i.e ROM 2, ROM 3, ROM 10, and

22   ROM 11;

23 7.   The ROM series cards used the ST Thompson ST16CF54 microprocessor or "chip,"

24   which contained the following memory components

25   a.   Read Only Memory ("ROM"), which stored permanently inscribed instructions for

26   operating the card;

27   b.   Electronically Erasable Read Only Memory ("EEPROM"), which contained a

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1   portion of the key-pairings necessary to decrypt the signal; and

2   c.   Random Access Memory ("RAM"), used to execute code on the cards;

3   8.   DirecTV purchased CAS services from NDS – both companies were owned by News

4   Corporation during the relevant period;

5   9.   NDS is the Kudelski Group's largest competitor and in the late-1990s both were

6   competing for the business of EchoStar and DirecTV;

7   10.   During 1997, NagraStar bid to replace NDS as DirecTV's CAS provider, and DirecTV

8   paid NagraStar to create a proposal for a replacement CAS system;

9   11.   However, DirecTV ultimately decided not contract with NagraStar because NagraStar

10   was part-owned by EchoStar, DirecTV's largest U.S. competitor;

11   12.   EchoStar also decided not to engage NDS to provide CAS service;

12   13.   Both EchoStar and DirecTV suffered piracy, including substantial piracy of the DirecTV

13   system provided by NDS;

14   14.   To demonstrate the extent of NDS piracy, EchoStar CEO Charles Ergen ("Ergen")

15   brought a pirate DirecTV SmartCard to a meeting with NDS and placed it in a DirecTV

16   set-top box, causing the box to "light up like a Christmas tree" – i.e. to gain unauthorized

17   access to all of DirecTV's programming;

18   15.   An important factor in remaining competitive in the satellite security field is the relative

19   security of a CAS provider's system as compared to other CAS providers;

20   16.   NDS engaged in efforts to combat satellite piracy, including working with law

21   enforcement, suing pirates, engaging in undercover operations, and cooperating with

22   other satellite programming providers;

23   **B.**   **NDS Retains Christopher Tarnovsky**

24   17.   Christopher Tarnovsky ("Tarnovsky") is one of the best satellite and SmartCard hackers

25   in the world;

26   18.   He began his involvement in satellite piracy while in the Army stationed overseas so that

27   he could receive American television channels;

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19. Tarnovsky developed relationships with a number of satellite pirates;

20. In 1997, Tarnovsky was involved in piracy of DirecTV's CAS;

21. Tarnovsky, using the alias "Big Gun," engaged in commercial distribution of hacked DirecTV SmartCards, for which he received $20,000;

22. After approximately nine-months, NDS approached Tarnovsky and attempted to hire him to help them combat piracy and to prevent him from engaging in DirecTV piracy;

23. Tarnovsky worked for NDS from an NDS provided laboratory in his home;

24. One of Tarnovsky's earliest assignments with NDS was to act in an undercover capacity to bring down a distribution network of pirated DirecTV SmartCards;

25. To this end, Tarnovsky developed a reprogrammer for DirecTV devices that could be controlled by NDS;

C.   NDS Reverse Engineers the ROM 3 Card

26. Over a six-month period, under the direction of David Mordinson ("Mordinson") and Zvi Shkedy ("Shkedy"), NDS reverse engineered a ROM 3 SmartCard

27. This allowed them to extract the ROM and EEPROM codes from one of the ROM 3 SmartCards;

28. They then analyzed this code to identify vulnerabilities in the card, including:

    a.   The fact that the card was susceptible to a buffer-overflow hack;

    b.   That the card had a property known as RAM ghosting or address aliasing;

    c.   That hackers could use the index variable to execute attacks on the card; and

    d.   That an invalid checksum could be used to manipulate the "stack" of the card;

29. The two then traveled to New Jersey to log communications between a set-top box and the SmartCard, which was necessary to reverse engineer the card;

30. Later, they traveled to Windsor, Canada to test their findings and found that they had successfully reverse engineered the EchoStar card;

31. They incorporated their findings in a report known as the "Headend Report," which described the vulnerabilities of the card, listed the contents of various locations in the

1   card's memory, and described how a hacker could use the vulnerabilities identified above

2   to obtain all of EchoStar's DISH Network programming while only paying for a basic

3   subscription;

4   32.   Mordinson and Shkedy then sent their report to another NDS office in Israel to be archived

5   with other documents describing hacks of various SmartCards;

6   33.   In August 2001, Mordinson showed Tarnovsky portions of the Headened Report during a

7   visit to California;

8   **D.**   **The P1 Test**

9   34.   In November 2000, Tarnovsky saw postings on internet websites stating that an individual

10   could reprogram an obsolete, Period-1 ("P1") DirecTV SmartCard to obtain access to DISH

11   Network;

12   35.   Tarnovsky then told his supervisor, John Norris ("Norris") about the claims;

13   36.   With Norris present, Tarnosky tested the claims on these websites by loading the code

14   provided onto a P1 card and placing the P1 card in his EchoStar receiver;

15   37.   Similar tests were common in the satellite security industry;

16   38.   Tarnovsky was then able to gain access to all DISH Network programming although he had

17   a basic subscription, demonstrating that the website's claims were accurate;

18   39.   Norris reported the results of the test to others at NDS;

19   40.   The P1 Test violated the Communications Act and California Penal Code §§ 593d(a) and

20   593e(b).

21   **E.**   **December 2000 Internet Postings**

22   41.   On December 21, 2000, an individual using the alias NiPpEr2000 posted a "hack

23   methodology" on a portion of the www.DR7.com website that would cause a dump of the

24   EEPROM contents of an EchoStar ROM 3 card;

25   42.   This "hack methodology" contained the following components:

26   a.   Use of a buffer-overflow attack;

27   b.   Use of address aliasing or the ROM ghosting effect;

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1   c.   Manipulation of the index variable; and

2   d.   Use of an invalid checksum to manipulate the stack;

3 43.   The methodology posted by NiPpEr2000 shared these aspects with the methodology

4   described in the Headend Report;

5 44.   However, the code used in the Headened Report and the NiPpEr2000 posting also

6   contained significant differences;

7 45.   On December 22, 2000, Tarnovsky sent an email to other NDS employees stating that the

8   "Cat [was] out of the bag";

9 46.   On December 23, 2000 Marco Pizzo, using the alias "xbr21" reposted the "hack

10   methodology" on the DR7 website;

11 47.   As a result of the December 2000 posting, EchoStar piracy increased significantly;

12 **F.**   **EchoStar Swaps Out the DNASP-II Platform**

13 48.   Following the December 2000 posting, NagraStar set up a team of engineers to attempt to

14   prevent further attacks on the ROM 3 card;

15 49.   In February 2001, NagraStar developed an ECM that would limit the size of packets the

16   ROM 3 card could receive, thus preventing buffer overflow attacks of the type posted in

17   December 2000;

18 50.   After this ECM, the piracy community began developing ways to avoid the ECM and

19   continue piracy of the ROM 3 card as well as the other cards in the DNASP-II system;

20 51.   Eventually, pirates developed methods of hacking the DNASP-II system that did not

21   require hacking a SmartCard;

22 52.   In 2005, EchoStar completed the process of replacing all of the SmartCards using the

23   DNASP-II platform with cards using the DNASP-III platform;

24 53.   EchoStar then shut off the DNASP-II encryption platform entirely;

25 54.   This card swap cost $94,638,636.10;

26 **G.**   **EchoStar's Lawsuit and Jury Trial**

27 55.   EchoStar filed suit alleging that NDS was responsible for the December 2000 posting as

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1   well as a distribution network of pirated EchoStar SmartCards;

2   56.   EchoStar sought to hold NDS liable for the cost of the card swap on the theory that the

3   posting necessitated that swap;

4   57.   EchoStar's claims included:

5   a.   Violations of the Digital Millennium Copyright Act ("DMCA"), 17 U.S.C. §§ 1201

6   (a)(1)(A) and 1201(a)(2);

7   b.   Violations of the Communications Act, 47 U.S.C. § 605(a);

8   c.   Violations of California Penal Code §§ 593d(a) and 593e(b);

9   d.   Violation of the Racketeer Influenced and Corrupt Organizations Act ("RICO"), 18

10   U.S.C. § 1962(c)

11   58.   NDS raised a counterclaim under the California Uniform Trade Secrets Act ("CUTSA"),

12   California Civil Code § 3426;

13   59.   These claims and counterclaims were tried to a jury from April 9, 2008 to May 15, 2008;

14   60.   On May 15, 2008 the jury rendered a verdict as follows:

15   a.   NDS did not violate the DMCA;

16   b.   NDS did violate the Communications Act;

17   c.   NDS did violate California Penal Code §§ 593d(a) and 593e(b);

18   d.   NDS did not violate RICO; and

19   e.   EchoStar did not violate CUTSA;

20   61.   The jury awarded actual damages of $45.69 on the Communications Act and Penal Code §

21   593d(a) claims, no actual damages on the Penal Code § 593e(b) claim, and the minimum

22   statutory damages of $1,000 on the Communications Act claim and $500 on the Penal Code

23   § 593e(b) claim;

24   62.   The jury further found that NDS did not act with oppression, fraud or malice and did not

25   engage in a conspiracy;

26   63.   EchoStar also brought a claim for unfair or unlawful business practices under California

27   Business & Professions Code § 17200, which must now be resolved by the Court.

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CONCLUSIONS OF LAW

2   The California Unfair Competition Law ("UCL"), Cal. Bus. & Prof. Code § 17200 *et seq.*,

3   prohibits "any unlawful, unfair or fraudulent business act or practice." Cal. Bus. & Prof. Code §

4   17200. Because a UCL claim is equitable in nature, the Court, rather than the jury, must decide

5   whether defendants engaged in such an act or practice. *Bradstreet v. Wong*, 161 Cal. App. 4th

6   1440, 1458 (2008) (citation omitted). However, in making this determination, the Court is bound

7   by the explicit and implicit findings of the jury. *Los Angeles Police Protective League v. Gates*,

8   995 F.2d 1469, 1473 (9th Cir. 1993) (quoting *Miller v. Fairchild Indus.*, 885 F.2d 498, 507 (9th

9   Cir. 1989)); *Floyd v. Laws*, 929 F.2d 1390, 1397 (9th Cir. 1991).

10   Under the "unlawful" prong, the UCL borrows violations of other law. *Cel-Tech Comm'ns,*

11   *Inc. v. Los Angeles Cellular Tel. Co.*, 20 Cal. 4th 163, 180 (1999). An unlawful act is one

12   "forbidden by law, be it civil or criminal, federal, state or municipal, statutory, regulatory, or

13   court-made." *Saunders v. Superior Court*, 27 Cal. App. 4th 832, 838-39 (1994). A violation of

14   another law is *per se* a violation of Section 17200.

15   The "unfair" prong of the UCL is broader than the "unlawful" prong. Even absent a

16   violation of law, a plaintiff may prevail on a UCL claim if the defendant engaged in unfair

17   practices. *Cel-Tech*, *supra*. In *Cel-Tech*, the California Supreme Court defined unfairness under

18   Section 17200, as it relate to suits by competitors, as follows:

19   When a plaintiff who claims to have suffered injury from a direct

20   competitor's "unfair" act or practice invokes section 17200, the word

21   "unfair" in that section means conduct that [1] threatens an incipient

22   violation of an antitrust law, or [2] violates the policy or spirit of one

23   of those laws because its effects are comparable to or the same as a

24   violation of the law, or [3] otherwise significantly threatens or harms

25   competition.

26   *Cel-Tech*, 20 Cal. 4th at 186-87 (footnote omitted).

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1   **1.   Plaintiffs Have Standing to Bring a UCL Claim**

2   In 2004, the citizens of California passed Proposition 64, which limited the right of action

3   under the UCL. *Benson v. Kwikset Corp.*, 152 Cal. App. 4th 1254, 1263 (2007). A private party

4   may enforce Section 17200 only if it "suffered injury in fact and . . . lost money or property as a

5   result of the unfair competition." Cal. Bus. & Prof. Code § 17204.

6   In awarding EchoStar $45.69, the jury plainly found that EchoStar did suffer actual

7   damages, or injury in fact.

8   The phrase "lost money or property" is interpreted the same under Sections 17203 and

9   17204. *Walker v. USAA Cas. Ins. Co.*, 474 F. Supp. 2d 1168, 1172 (E.D. Cal. 2007) (where

10   legislature or electorate uses terms that have been decisively interpreted by the courts, the terms

11   are presumed to have the meaning given by the courts). In defining the scope of restitution

12   available under the UCL, Section 17203, California courts have interpreted "lost money or

13   property" to mean money or property given by the plaintiff to the defendant, or a vested interest in

14   money or property held by the defendant. *Korea Supply Co. v. Lockheed Martin Corp.*, 29 Cal.

15   4th 1134, 1149-50 (2003) ("lost money or property" does not include proceeds of prospective

16   contract); *Cortez v. Purolator Air Filtration Prods. Co.*, 23 Cal. 4th 163, 178 (2000) ("lost money

17   or property" includes vested interest in earned but unpaid wages).

18   As discussed in more detail below, the jury's findings indicate that EchoStar's actual

19   damages resulted from the P1 Test. Based on the P1 Test, EchoStar provided Tarnovsky access to

20   all channels while Tarnovsky only paid for a basic subscription. Thus, EchoStar had a vested

21   interest in the increased price of a subscription including all ordinary channels and all pay per

22   view programming available at the time Tarnovsky executed the P1 Test. Because Tarnovsky did

23   not pay EchoStar this amount, EchoStar "lost money or property" for purposes of Proposition 64.

24   Accordingly, EchoStar has standing to pursue a claim under the UCL.

25   **2.   The Jury's Findings Establish that NDS Violated Section 17200**

26   Because EchoStar has standing to pursue its UCL claims, and because the jury found that

27   NDS's conduct violated the Communications Act and California Penal Code §§ 593d(a) and

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1   593e(b), that conduct also meets the "unlawful" prong of Section 17200.

2   Accordingly, NDS violated California Business and Professions Code Section 17200 by

3   engaging in unlawful activity.

4   **3.   EchoStar Is Entitled to Restitution in an Amount Equal to the Price of a Full**

5   **Subscription in November 2000 and the Retail Price of All Pay Per View Programming**

6   **Available at the Time of the P1 Test Less the Cost of the Tarnovsky's Basic Subscription**

7   EchoStar seeks restitutionary relief in the amount of $94,638,636.10 on the theory that this

8   is the price of a secure CAS, namely the DNASP-III system. EchoStar contends that NDS took

9   away EchoStar's secure CAS system by causing the December 2000 internet posting. Thus,

10 EchoStar claims that it is entitled to the value of such a system.

11   This theory is defective for two reasons: a) the conclusion that NDS is responsible for the

12 December 2000 posting is contrary to the jury's explicit and implicit findings; and b) the UCL

13 does not permit the Court to impose actual damages under the guise of restitution.

14   Instead, EchoStar is entitled to restitution for its "vested interest" in the benefit it conferred

15 on NDS, namely the cost of the programming Tarnovsky had access to, less the cost of his

16 subscription.

17   **a.   The Jury Explicitly and Implicitly Found that NDS Was Not Responsible for**

18   **the December 2000 Internet Posting**

19   The jury's findings of liability on the Communications Act claim, liability on the California

20 Penal Code claims, no liability on EchoStar's DMCA claims, $45.69 in actual damages, and no

21 malice, oppression or fraud demonstrate that the jury rejected EchoStar's theory that NDS was

22 responsible for the December 2000 internet posting. Accordingly, the Court cannot base its

23 equitable findings on that theory.

24   The claims that the jury upheld involved unauthorized interception of EchoStar's signal.

25 The most straightforward violation of each statute was the P1 Test, in which Tarnovsky admitted

26 that he connected an unauthorized access device – i.e. a DirecTV P1 card – to his set-top box and

27 received unauthorized access to EchoStar signal, as evidenced by his flipping through several

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1   channels to make sure that he had such access. Although EchoStar did not ultimately argue that

2   the P1 Test was a basis for liability, Tarnovsky was questioned at length about the test and its

3   legality. Ultimately he admitted to undertaking the test but stated that he believed that it was

4   acceptable because every security provider engaged in such testing.

5   Further, each of the California Penal Code claims was limited to acts committed in

6   California. The jury was instructed on this point. The P1 Test occurred at Tarnovsky's residence

7   in California. On the other hand, the December 2000 Posting arguably occurred in Canada, where

8   the DR7 website's servers were located. Accordingly, it is more likely that the jury found that

9   Tarnovsky violated the California Penal Code through the P1 Test than the December 2000

10   posting.

11   The jury was instructed that it could find NDS liable under the Communications Act, 47

12   U.S.C. § 605(a) if it found, *inter alia*, that NDS intercepted, received or helped another to

13   intercept EchoStar's signal. To find that NDS violated this statute, the jury had to find that NDS,

14   or someone with NDS assistance, intercepted EchoStar's signal. During the P1 Test, Tarnovsky

15   admittedly intercepted EchoStar's signal. The jury was further instructed that it could find NDS

16   liable under California Penal Code § 593d(a) if it found, *inter alia*, that NDS *for the purpose of*

17   *intercepting, receiving or using* any service carried by EchoStar made an unauthorized connection,

18   attached or assisted others in attaching an unauthorized device, made an unauthorized

19   modification to an authorized device, or obtained and used an unauthorized device to gain access

20   to EchoStar's signal. Again, Tarnovsky satisfied the elements of this offense when he placed the

21   modified P1 card in the EchoStar set-top box. Further, the fact that NDS would have to engage in

22   such conduct *for the purpose of intercepting, receiving or using* EchoStar's service, cuts against a

23   finding that NDS violated Section 593d(a) by making the December 2000 posting. Posting a hack

24   methodology on the internet would not assist NDS in intercepting, receiving or using EchoStar's

25   signal, but the P1 Test admittedly helped NDS to do this. Finally, to find a violation of California

26   Penal Code § 593e(b), the jury was required to find that NDS manufactured, imported, assembled,

27   distributed, sold, offered to sell, possessed, advertised or otherwise provided a device, plan, or kit

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1 designed to decode EchoStar's signal. Again, loading pirate code on to a P1 card violated Section

2 593e(b) because it was a device that decoded EchoStar's signal.

3   Accordingly, the clearest violation of each of these statutes is NDS's admitted conduct in

4 connecting a reprogrammed P1 card to the EchoStar system. Although the jury was also

5 instructed that each of these statutes could be violated by aiding and abetting or assisting another

6 in a direct violation, such a finding would be inconsistent with the damages awarded by the jury.

7   The jury awarded actual damages of $45.69. Despite EchoStar's contention that this

8 represents "nominal damages," the jury was not instructed on nominal damages and $45.69 was

9 awarded as actual damages. Further, an amount of this specificity strongly suggests that the jury

10 expressly found that EchoStar was harmed in the amount of $45.69.

11   The only evidence involving this specific amount was EchoStar's average revenue per user

12 ("ARPU") for 2000, the year of the P1 Test. The ARPU corresponds to the average revenue

13 generated by each DISH Network subscriber for one month. Implicit in the finding that EchoStar

14 was harmed by one month's revenue for one user is that one individual gained unauthorized access

15 to EchoStar's signal. The only situation presented at trial that corresponded to one, and only one,

16 individual gaining unauthorized access for one month was the P1 test.

17   EchoStar presented substantial evidence that far more than one individual gained free

18 service as a result of the December 2000 posting. Indeed, EchoStar's piracy-based damages

19 ranged in the millions of dollars. Accordingly, a finding that NDS was responsible for the

20 December 2000 posting is inconsistent with the jury's award of $45.69 in actual damages. Indeed,

21 EchoStar's theory was that the actual damages attributable to the December 2000 posting were

22 more than $100,000,000.

23   Further, the jury did not find NDS liable on EchoStar's DMCA, 17 U.S.C. § 1201(a)(2)

24 claim. The jury was instructed to find NDS liable if NDS "manufactured, imported, offered to the

25 public, provided, or otherwise trafficked in any technology, product, service, device, component,

26 or part thereof, that" designed to circumvent access controls to a copyrighted work. During

27 argument EchoStar expressly tied the December 2000 internet posting to this claim, contending

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1   that the posting was a "technology" designed to circumvent EchoStar's CAS system. Indeed, this

2   claim most closely tracks EchoStar's theory regarding the December 2000 posting. However, the

3   jury found that NDS did not violate this provision, either directly or through the acts of others.

4   Such a verdict strongly suggests that the jury found that NDS was not responsible for December

5   2000 posting.

6   Finally, the fact that the jury did not find that NDS acted with fraud, oppression or malice,

7   indicates that the jury found that NDS was not responsible for the December 2000 posting.

8   EchoStar's theory was that NDS intentionally sabotaged the DNASP-II system in order to gain a

9   competitive advantage against the Kudelski group. Intentionally harming a competitor in order to

10 gain a competitive advantage is necessarily malicious and oppressive. The jury was instructed that

11 "[c]onduct is malicious . . . if it is for the purpose of injuring another." Intentionally sabotaging a

12 competitor's security system is *per se* malicious. Likewise, the jury was instructed that oppressive

13 conduct "violates the rights of Plaintiffs with unnecessary harshness or severity, such as . . . by

14 taking advantage of some weakness or disability or misfortune of the Plaintiffs." Intentionally

15 taking advantage of the vulnerabilities of EchoStar's security system is *per se* oppressive. Implicit

16 in the jury's finding that NDS did not act maliciously or oppressively is the fact that NDS did not

17 undertake the December 2000 posting.

18   Taken in sum, the jury's findings strongly suggest that the jury found NDS liable based on

19 the P1 Test, which clearly violated the Communications Act and the California Penal Code, rather

20 than the December 2000 posting.

21   **b.   Actual Damages Under the Guise of Restitution Are Not Available Under the**

22   **UCL**

23   California Business and Professions Code § 17203 provides for equitable relief in the form

24 of an injunction or restitution. It does not provide for damages. *Bank of the West v. Superior*

25 *Court*, 2 Cal. 4th 1254, 1266 (1992). The restitutionary relief available under the UCL permits the

26 Court to "restore to any person in interest any money or property, real or personal, which may

27 have been acquired by means of . . . unfair competition." Cal. Bus. & Prof. Code § 17203. The

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1 goal of restitution under the UCL is "to restore the status quo by returning to the plaintiff funds in

2 which he or she had an ownership interest." *Korea Supply Co. v. Lockheed Martin Corp.*, 29 Cal.

3 4th at 1149; *see also People v. Beaumont Inv., Ltd.*, 111 Cal. App. 4th 102, 135 (2003).

4   EchoStar claims that it is entitled to restitution because NDS took from it the value of a

5 secure smart card. While this claim has some initial plausibility, it is defective on a number of

6 grounds.

7   Restitution under the UCL is only available where the sum at issue can "clearly be traced to

8 particular funds or property in the defendant's possession." *Colgan v. Leatherman Tool Group,*

9 *Inc.*, 135 Cal. App. 4th 663, 699 (2006). As the Court previously recognized, NDS never directly

10 took anything from EchoStar. July 26, 2005 Order Granting Striking Claims (striking EchoStar's

11 theory of restitution under Section 17200 because EchoStar could not proceed on behalf of

12 customers and NDS never took money or property from EchoStar). Although EchoStar contends

13 that NDS took the value of a secure card, this definition of the word "took" is not consistent with

14 the statutory definition of restitution. NDS did not "acquire" the value of the secure system from

15 EchoStar. *See* Bus. & Prof. Code § 17203; *see also U.S. v. Sequel Contractors, Inc.*, 402 F. Supp.

16 2d 1142 , 1156 (dismissing claim for restitution under UCL based on lost value of a business). It

17 is not the case that NDS stole or somehow duped EchoStar out of its secure system. Accordingly,

18 NDS could not, as a matter of logic, be caused to restore anything to EchoStar.

19   Instead, EchoStar's proposed definition of restitution would eviscerate the distinction

20 between restitution and damages. Any plaintiff who suffered injury to property could claim

21 restitution because the defendant "took away" the value of the property. This is not an equitable

22 remedy authorized under Section 17203.

23   Even the way that EchoStar conceptualizes its restitution claim is substantially identical to

24 the way it presented its actual damages claim to the jury: the loss of a secure system versus the

25 cost of replacing that system. *National Rural Telecom. Co-op. v. DirecTV, Inc.*, 319 F. Supp. 2d

26 1059, 1091 (2003) ("Plaintiffs are not entitled to monetary relief on their UCL Claims because the

27 remedy they are seeking closely resembles a claim for damages-something not allowed under the

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1 UCL.") EchoStar goes so far as to assume that the measure of restitution should be the

2 replacement value of that system. However, the Court must be weary of claims for restitution that

3 are identical to claims for actual damages. *See Sequel Contractors*, *supra* (noting that the plaintiff

4 sought the same monetary relief under its damages claim and UCL restitution claim). Simply put,

5 it is plain that EchoStar is seeking to dress up its unsuccessful damages claim as one for restitution

6 under the UCL. However, such relief is not available and is inconsistent with the jury's rejection

7 of EchoStar's damages claim.

8 **3.**   **EchoStar Is Entitled to the Price of the Programming Tarnovsky Gained Access to**

9   **Less the Cost of His Subscription**

10   The evidence did demonstrate that, when Tarnovsky conducted the P1 Test, he gained

11 access to programming above his normal subscription. Thus, much like the employees in *Cortez*,

12 EchoStar had a vested interest in payment for that programming. Further, this benefit was

13 conferred directly on NDS through Tarnovsky. Whether Tarnovsky or NDS actually took

14 advantage of this benefit is immaterial in terms of restoring EchoStar to the status quo ante.

15   Accordingly, NDS is liable to EchoStar for restitution for the cost of such programming.

16 This includes the cost of a month-long subscription to all EchoStar channels for the month of

17 November 2000 less the cost of the subscription Tarnovsky paid for. It also includes the cost of

18 all of the pay per view programming that Tarnovsky gained access to by using the modified P1

19 card.

20 **4.**   **NDS Is Not Entitled to an Unclean Hands Defense**

21   Unclean hands is an equitable defense which provides that a party seeking equitable relief

22 from the Court must have acted equitably in the transaction giving rise to its claim. *Fladeboe v.*

23 *American Isuzu Motors, Inc.*, 150 Cal. App. 4th 42, 56 (2007) (citations omitted). "The doctrine

24 of unclean hands requires unconscionable, bad faith, or inequitable conduct by the plaintiff *in*

25 *connection with the matter in controversy*." *Id.* (citations omitted) (emphasis added). There is no

26 exception to this requirement simply because the plaintiff engaged in similar conduct on a

27 different occasion. Thus, the fact that Ergen tested a pirated DirecTV device does not excuse

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1 NDS from doing the same on a separate occasion. Simply put, the two are unrelated transactions.

2 Accordingly, NDS is not entitled to the defense of unclean hands.

3 **5.   EchoStar Is Entitled to an Injunction Barring Further Illegal Conduct**

4 The jury's verdict establishes that NDS engaged in illegal conduct in undertaking the P1

5 Test.

6 An injunction is only available under Section 17200 if the unlawful or unfair practice "is

7 ongoing or likely to recur." *Madrid v. Perot Sys. Corp.*, 130 Cal. App. 4th 440, 463 (2005). It is

8 likely that NDS will continue to engage in future testing like the P1 Test if not enjoined.

9 Tarnovsky, who undertook the test, testified that this sort of testing is pervasive in the satellite

10 security industry. Ergen also testified that he engaged in such a test to demonstrate the

11 vulnerability of NDS's system.

12 On the other hand, EchoStar is not entitled to an injunction that prohibits more than the

13 unlawful conduct that NDS engaged in. Accordingly, the injunction should be limited to

14 prohibiting NDS from engaging in the illegal conduct found by the jury.

15 **CONCLUSION**

16 NDS did engage in unlawful business practices in conducting the P1 Test in November

17 2000. Accordingly, EchoStar is entitled to restitution for the retail price of the programming that

18 Tarnovsky gained access to less the cost of his subscription. Further, EchoStar is entitled to an

19 injunction. The Court will issue a separate order setting forth such injunction.

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21 IT IS SO ORDERED.

22 DATE: October 15, 2008

23

24 _David O. Carter_
_____
DAVID O. CARTER

25 United States District Judge

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